

We take pride in being a trusted partner by consistently providing outstanding services and solutions to our customers with integrity & excellence.”

John F. Carter, President & CEO



John
F.
Carter

BIOGRAPHY

As the CEO of A CarterBrothers Company, John F. Carter sits at the helm of the market leading electronic security, electrical, mechanical and specialty services conglomerate as one of the most influential and highly respected CEO's in industry today. He is responsible for the company's broadening footprint in the USA, unprecedented growth, and increasing recognition. Under his leadership, the company continues to build and foster unparalleled dedication to the growing numbers of clients, employees, and partnerships.

As the firm's steward, John utilizes his extensive knowledge to position the firm to evolve and grow its offering of innovative electronic security, electrical and mechanical solutions through a delivery methodology that provides consistent, cost effective solutions for its clients through planning, design, procurement, installation, and maintenance. The firm has offices nationwide and is constantly hiring new talent to keep up with expansion, which attracted ITT Technical Institute to feature John, and the firm, in a national televised commercial. Now celebrating over 15 years of service, the award-winning company serves clients nationally through relationships with blue chip corporations. CarterBrothers growth can be attributed to the founders' intuitive and strategic insight.

In 2012, Chairman of the Board, Cris, and President & CEO, John Carter made several tactical changes for continued strategic growth by making a business decision to sever the Fire Protection and Life Safety division and focus solely on Security. In 2013, Cris and John restructured CarterBrothers, LLC and launched Carter Brothers Security Services a leading provider of Electronic Security solutions with a specialization in project management. In 2014, they acquired D&N Electric, a full service Electrical Services company in business for more than 45 years, and now, one of the largest Electrical Services firms in the Southeast. At this juncture, the addition of "A CarterBrothers Company" was added to their moniker.

Today A CarterBrothers growth can be chronicled by the companies they own. They are:

CarterBrothers Security Services, A CarterBrothers Company

D&N Electric, A CarterBrothers Company

CarterBrothers Mechanical, A CarterBrothers Company

CarterBrothers Services, A CarterBrothers Company, and

CarterBrothers Management Services, A CarterBrothers Company

While diverse in characterization, all the companies John F. Carter owns or is a partner in, are geared toward John's' creed of providing quality service through integrity and excellence.

CarterBrothers was also the first MBE in its industry to surpass more than a billion dollars in gross sales.

In addition to his personal efforts to facilitate diversity and business growth, John is a visionary speaker who has addressed a variety of distinguished audiences attended by influential thinkers and business leaders. He is recognized as a catalyst for developing systems and strategies for accelerated and lasting relationships with blue chip corporations.

John has been sought after by major corporations for training and discussions on how to identify, build and strengthen relationships across a diverse group. Along with his partner and brother, Cris Carter, the CarterBrothers have created the CarterBrothers Playbook, A Strategic Approach to Relationship Development, producing training materials and programs to facilitate relationships with the minority and disadvantaged business community.

In 2015, John penned Cash Flow, Look What You've Done for Me, a provocative look that dismantles the assumption that there is a Formula for success by challenging our perception of obstacles and disadvantages. John F. Carter's triumphant insight makes CASH FLOW one of the most inspirational business books of recent times found wherever books are sold.